

# COMELF SA

## Estimat 2023

❖ **Estimated turnover 2023: 191 million RON**

❖ **Gross profit: 9 mil RON**

❖ **Turnover from production: 181 million RON**

❖ **Average number of staff : 640**

❖ **EBITDA: 19 mil RON**

# COMELF SA

## Buget 2024

❖ **Estimated turnover 2024: 187 million RON**

❖ **Gross profit: 9 mil RON**

❖ **Turnover from production: 177 million RON**

❖ **Average number of staff : 644**

❖ **EBITDA: 19 mil RON**

# COMELF SA

## Budget 2024

- Turnover: physical volumes higher than in 2023 by 3%; average sales price lower than in 2023 by 4% , in line with the downward trend in metal prices;
- Gross profit in line with 2023 :
  - ✓ taking into account an increase in wage bill, based on the increase in the minimum wage and annual inflation
  - ✓ taking into account the increase in local taxes and fees, in line with the inflation rate;
  - ✓ taking into account fixed costs at decreasing value volumes;